



Calendar of Programmes for the Period 2021 - 2022

Sr. No	Name of the programme	Conducted By IMNU	Programme Coordinator(s) (Name & Designation)	Tentative Scheduled Date	Target Audience
1	Leadership Style and Skills	IMNU	Prof. Harismita Trivedi	November 24-25, 2021	Junior Managers, Middle Managers
2	Data Analytics and Business Modelling Using MS Excel	IMNU	Dr. Chetan A. Jhaveri	December 4-5, 2021	Junior Managers, Middle Managers, Sr. Managers and Entrepreneurs
3	Sales Negotiation and Objection Handling	IMNU	Dr. Mayank Bhatia	December 17-18, 2021	Junior Managers, Middle Managers
4	Effective Team Building and Leadership	IMNU	Prof. Nina Muncherji Associate Professor	February 15-17, 2022	Junior Managers, Middle Managers
5	Appreciative Coaching for Performance Excellence	IMNU	Prof. Hardik Shah Associate Professor	February 23-24, 2022	Junior Managers, Middle Managers